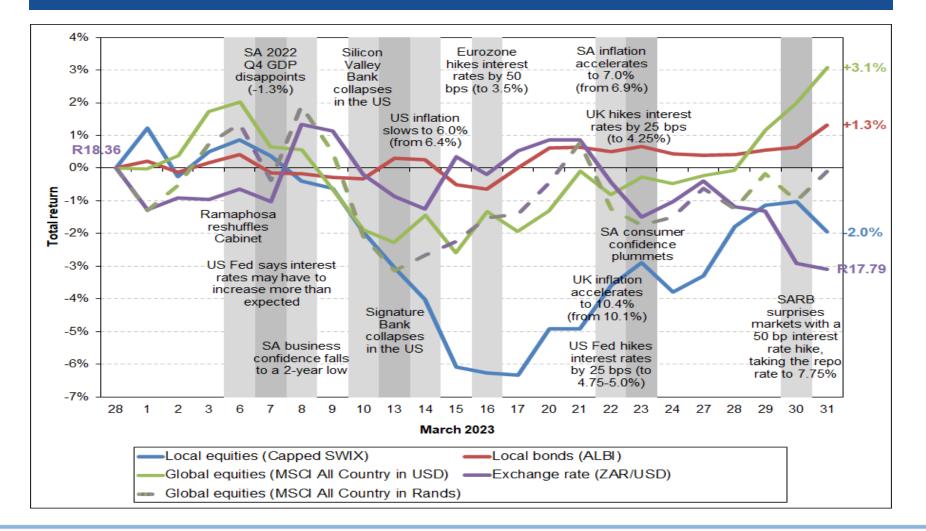
MONTH IN PICTURES MARCH 2023

MONTHLY SNAPSHOT NOTABLE EVENTS

- March was another volatile month as hawkish comments from the US Fed, the subsequent collapse of some regional banks in the US, as well as the takeover of troubled Credit Suisse by rival UBS put global financial markets under pressure.
- By mid-March the local equity market was down by more than 6%, for example, before US and Swiss authorities stepped in to prevent further contagion. With some central bank support markets rebounded quickly, with the local stock market ultimately ending the month only marginally down (ALSI = -1.3% and Capped SWIX = -2.0%).
- As sharply rising interest rates were one of the driving factors behind the aforementioned bank failures, investors quickly started to price in a less aggressive path forward for rates, resulting in global markets ending the month in positive territory (equities = +3.1% and bonds = +3.8% in USD). With the Rand strengthening in March (by 3.1% against the US Dollar), global markets ended the month largely unchanged in local currency terms (equities = -0.1% and bonds = +0.6%).
- With troubles in the banking sector expected to further dampen economic activity, the US Fed raised rates by just 25 basis points (bps) at their latest meeting, while we saw hikes of 25 bps and 50 bps in the UK and EU, respectively.
- After local inflation came in higher than expected in February (rising to 7% from 6.9% in January) the SARB surprised markets by announcing a steep 50 bp hike in local interest rates, taking the report rate to a 14-year high of 7.75% (and prime to 11.25%). Subsequent to this announcement local inflation data continued to deteriorate, clocking in at 7.1% in March.
- It was thus a volatile quarter, with local stocks (ALSI) streaking to an 11% gain in January, then wiping out all of these gains (and then some) over the next six weeks, before thankfully staging another recovery to end 2023 Q1 with a still-solid return of +5.2% (Capped SWIX = +2.4%). Local bonds (+3.4%) and cash (+1.7%) also delivered decent returns in Q1, while a weaker Rand (by 4.5% against the US Dollar) assisted global markets, which ended up being the quarter's best performers (global equities = +12.1% and global bonds = +8.2%) after a horrid 2022.
- In this environment the average balanced fund * delivered a good return of +4.2% in 2023 Q1, but 1-year returns remain rather unimpressive on average (+5.0%) following a tough 2022.
- The end of 2023 Q1 marked not only the 3-year anniversary of the first lockdowns locally, but also the start of the exceptionally strong recovery in markets that followed the Covid crash in 2020 Q1 (which is now out of the 3-year numbers). Over this period local stocks gained +24% p.a., local bonds returned +12% p.a., and global equities delivered 15% p.a., resulting in an impressive 3-year return of +15.1 p.a. from the average balanced fund *.

* ASISA South African Multi Asset High Equity category average (net of fees)

MONTHLY TIMELINE IMPACT ON MARKETS



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Source: Iress

MARKET INDICATORS SHORT TERM

Market indicato	rs (% change) ¹	Jan 2023	Feb 2023	Mar 2023	3 months	YTD	12 months
	ALSI	8.9	(2.2)	(1.3)	5.2	5.2	4.9
	Capped SWIX	7.0	(2.3)	(2.0)	2.4	2.4	0.2
	Resources	6.3	(12.5)	2.5	(4.7)	(4.7)	(13.0)
Local equities	Industrials	12.8	1.6	(0.8)	13.6	13.6	25.9
	Financials	4.7	2.7	(6.6)	0.4	0.4	(9.3)
	Listed Property	(1.0)	(0.7)	(3.4)	(5.1)	(5.1)	(3.4)
Local bonds	ALBI	2.9	(0.9)	1.3	3.4	3.4	5.8
Local cash	STeFI Composite	0.6	0.5	0.6	1.7	1.7	6.0
Global equities	MSCI All Country	9.6	2.4	(0.1)	12.1	12.1	12.8
Global bonds	FTSE WGBI	5.5	1.9	0.6	8.2	8.2	10.2
Exchange rate	ZAR/USD	2.3	5.4	(3.1)	4.5	4.5	21.8
Inflation	CPI	-0.1	0.7	1.0	1.6	1.6	7.1

1. Total returns (in Rands) for the months and periods ending 31 March 2023.

MARKET INDICATORS MEDIUM TO LONG TERM

Market indicators (% change) ¹		1 year	3 years	5 years	10 years	15 years	20 years
	ALSI	4.9	24.2	10.4	10.2	9.9	15.7
	Capped SWIX	0.2	23.0	6.5	8.4	-	-
	Resources	(13.0)	30.5	20.7	8.5	4.4	11.5
Local equities	Industrials	25.9	19.2	8.6	10.5	13.4	18.9
	Financials	(9.3)	23.3	1.6	7.0	9.5	13.8
	Listed Property	(3.4)	18.2	(4.1)	1.3	7.4	12.8
Local bonds	ALBI	5.8	11.6	6.9	7.3	8.7	8.8
Local cash	STeFI Composite	6.0	4.8	5.8	6.2	6.6	7.1
Global equities	MSCI All Country	12.8	15.2	16.0	15.4	11.7	13.2
Global bonds	FTSE WGBI	10.2	(5.4)	6.0	6.1	5.9	6.6
Exchange rate	ZAR/USD	21.8	(0.1)	8.5	6.8	5.4	4.2
Inflation	CPI	7.1	5.4	5.0	5.1	5.4	5.2

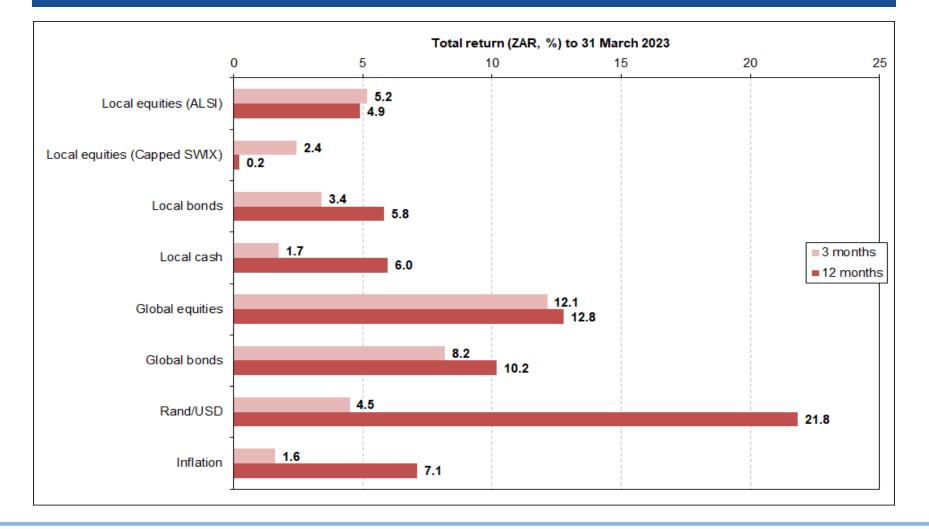
1. Total returns (in Rands) for the months and periods ending 31 March 2023.

ECONOMIC INDICATORS

Economic indicators ¹	Mar 2021	Mar 2022	Jan 2023	Feb 2023	Mar 2023
Exchange rates:					
ZAR/USD	14.78	14.61	17.41	18.36	17.79
ZAR/GBP	20.37	19.20	21.45	22.07	21.94
ZAR/Euro	17.33	16.16	18.91	19.42	19.29
Commodities:					
Brent Crude Oil (USD/barrel)	62.74	104.71	85.46	83.45	79.89
Platinum (USD/ounce)	1,157.85	992.51	1,011.24	953.59	991.26
Gold (USD/ounce)	1,684.99	1,931.73	1,906.54	1,811.06	1,969.50

1. Month-end prices

ASSET CLASS PERFORMANCE SHORT TERM

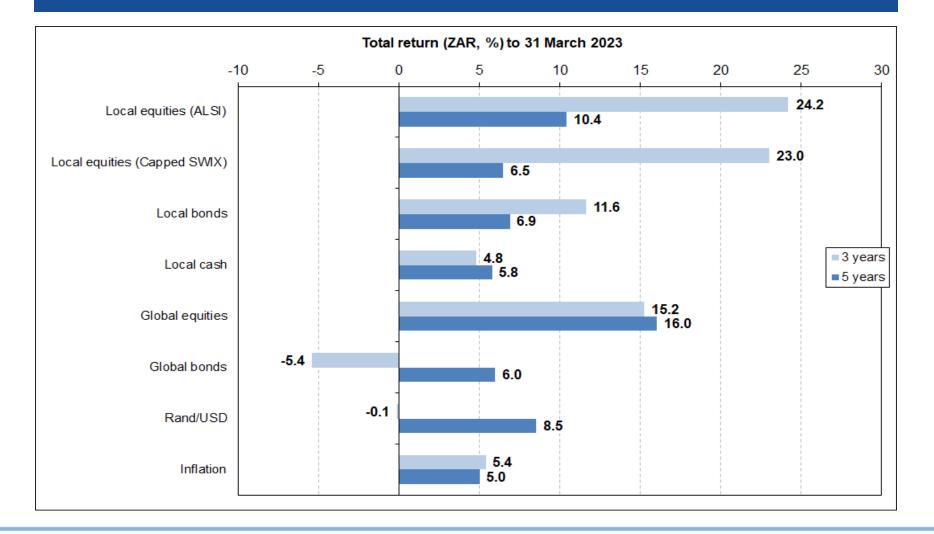


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Source: Iress

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ASSET CLASS PERFORMANCE MEDIUM TERM

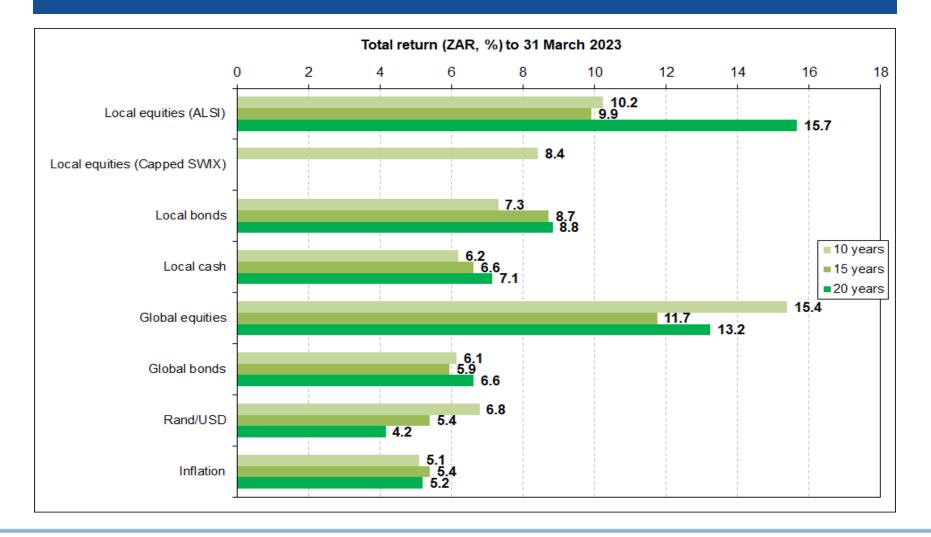


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Source: Iress

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ASSET CLASS PERFORMANCE LONG TERM



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Source: Iress

MARKET PERFORMANCE WHAT (PAST) RETURNS CAN INVESTORS REASONABLY EXPECT?

Given the performances of the various asset classes, what level of historical returns can retirement funds reasonably expect?

To illustrate this, we calculated the hypothetical returns of various risk profiled 'portfolios' (Aggressive, Moderate and Conservative) using a rules-based asset allocation approach to cater for the change in the regulatory offshore allowance over time:

- The offshore allocation is kept at 5% below the prevailing regulatory maximum (15% to 2000, 20% to 2006, 25% to 2018, 30% to 2022 & currently at 45%), with changes to the offshore allocation made in the middle of the year in which the limit changed.
- The equity allocation varies according to the risk profile, and is set at 75% for Aggressive, 55% for Moderate and 35% for Conservative, which applies to both the local (ALSI up to December 2001, SWIX up to June 2011, Capped SWIX thereafter) and offshore (MSCI All Country) portions.
- The remainder of the *local* assets is split between local bonds (ALBI) and cash (STeFI composite), with the local bond allocation being the same as the equity allocation in this sub-portion, i.e., 75% for Aggressive, 55% for Moderate and 35% for Conservative. The balance is kept in local cash.
- The remainder of the offshore assets is allocated to global bonds (FTSE WGBI).
- Fees are assumed at 0.4% p.a.

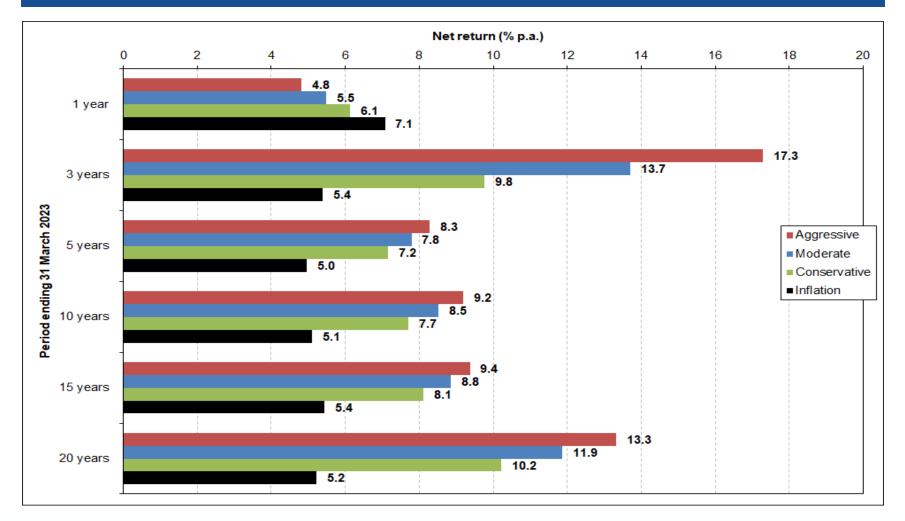
A graphical representation of the strategic and current asset allocations of the various risk-profiled 'portfolios' are provided below:

/E	gic ion	LOCAL VS OFFSHORE	60%	40% (5% below regulatory maximum)			
ESSI	trate ocat	GROWTH VS INCOME ASSETS	75%	25%		75%	25%
GGRE	ώ =	EQUITIES VS BONDS VS CASH	100%	75%	25%	100%	100%
4	Current allocation		~45%	~11%	~4%	~30%	~10%

Γ		.e E	LOCAL VS OFFSHORE	60%	40% (5% below regulatory maximum)			
	ERATE	trateg locatio	GROWTH VS INCOME ASSETS	NCOME ASSETS 55%			55%	45%
	MODE	in The second	EQUITIES VS BONDS VS CASH	100%	55%	45%	100%	100%
		Current allocation		~33%	~15%	~12%	~22%	~18%

NE	ic Li	LOCAL VS OFFSHORE		60%	40% (5% below regulatory maximum)		
RVAT	trateg	GROWTH VS INCOME ASSETS 35% 65%		65%	35%	65%	
ONSEI	io Te	EQUITIES VS BONDS VS CASH	100%	35%	65%	100%	100%
8	Current allocation		~21%	114%	~25%	~14%	~26%

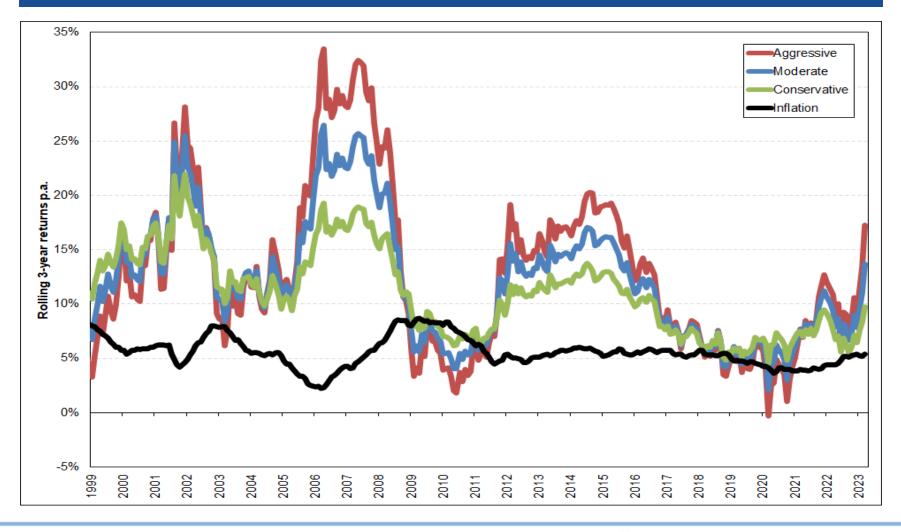
MARKET PERFORMANCE FOR BALANCED PORTFOLIOS, WHAT RANGE OF RETURNS WAS REASONABLY ACHIEVABLE?



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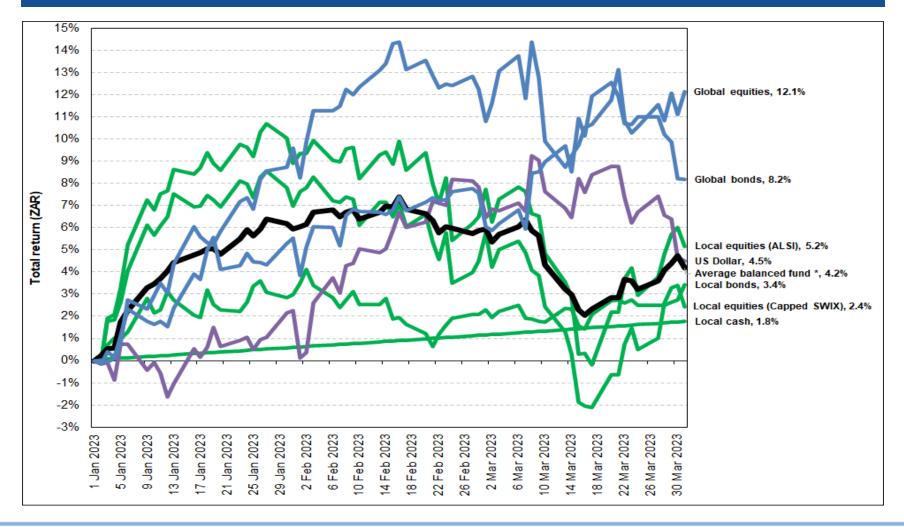
Source: Iress

MARKET PERFORMANCE ROLLING 3-YEAR RETURNS SKY-ROCKET AS COVID CRASH MOVES OUT OF BASE



Source: Iress

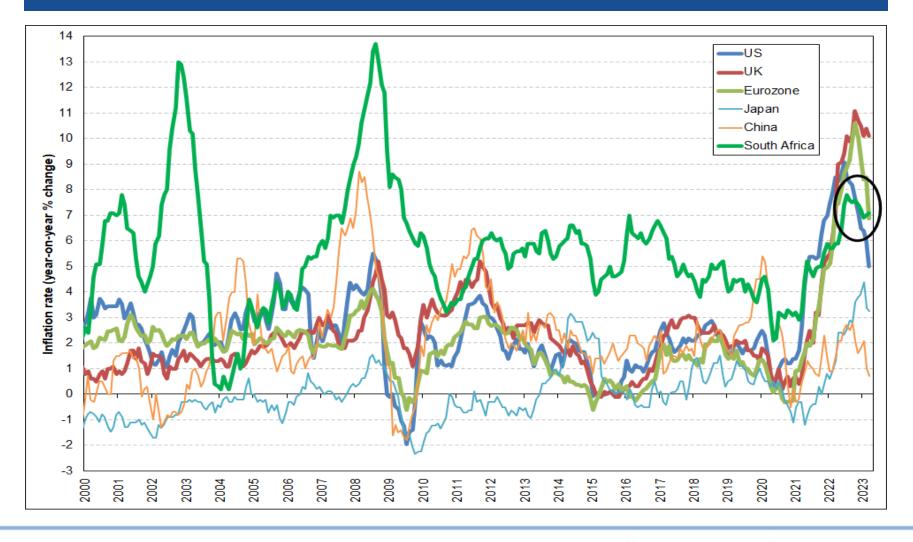
MARKETS in 2023 (ZAR) MID-QUARTER JITTERS ERODE STRONG START, BUT ALL IN ALL A DECENT FIRST QUARTER



Source: Iress, Morningstar

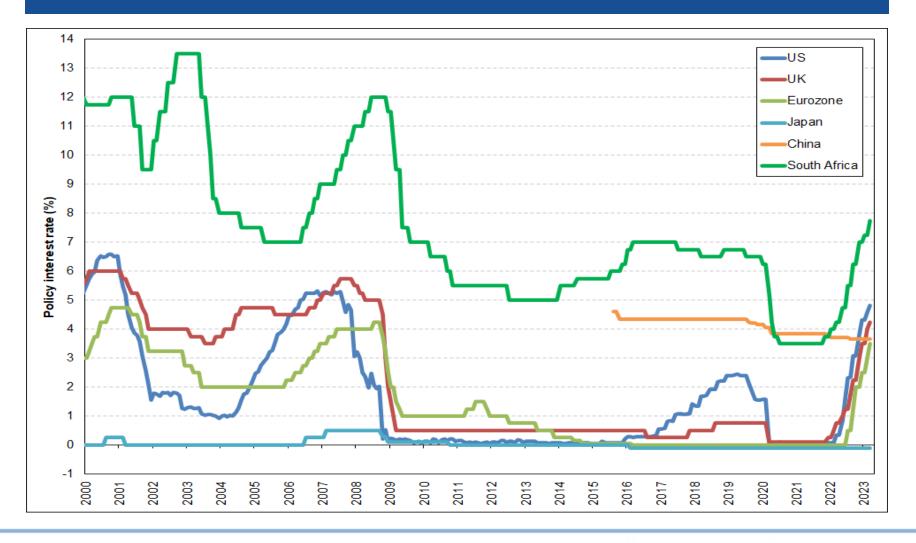
* ASISA South African Multi Asset High Equity category average (net of fees)

INFLATION LOCAL INFLATION HITTING SOME RESISTANCE ON THE WAY DOWN



Source: Iress

INTEREST RATES SARB SURPRISES WITH A 50 BP HIKE



Source: Iress

ASSET CLASSES MOSTLY POSITIVE IN 2023 Q1, 3-YEAR RETURNS UP SHARPLY FROM COVID LOWS

Total asset class returns (in %) at 31 March 2023									
		Asset classes		3 months		1 year		3 years	
		ALSI		5.2		4.9		24.2	
		CAPI		4.3		4.0		25.6	
		SWIX		2.7		0.7		19.9	
		Capped SWIX		2.4		0.2		23.0	
		Resources		-4.7		-13.0		30.5	
	Equities	Industrials		13.6		25.9		19.2	
	<u>T</u>	Financials		0.4		-9.3		23.3	
	щ	Property		-5.1		-3.4		18.2	
		Top40		6.2		6.8		24.6	
		Mid Cap	[-0.9		-5.9		19.9	
Local		Small Cap		0.8		4.2		36.6	
2		Value	[-0.6		-4.3		27.1	
		Growth		10.5		13.7		22.0	
		ALBI		3.4		5.8		11.6	
	D	ALBI (1-3 yrs)		2.4		6.9		7.5	
	Ŀ.	ALBI (3-7 yrs)		3.3		7.8		11.0	
	Dea	ALBI (7-12 yrs)		4.4		8.1		12.8	
	Ť	ALBI (12+ yrs)		2.6		3.5		12.1	
	Interest-bearing	Government bonds		3.4		5.8		11.5	
	nte	Non-government bonds		3.8		6.6		12.4	
	_	Inflation-linked bonds		0.9		4.9		10.7	
		Cash		1.7		6.0		4.8	
ZAR	USD			4.5		21.8		-0.1	
		Equities (All Country)		12.1		12.8		15.2	
Glo	bal	Equities (Developed)		12.6		13.3		16.3	
(ZA	R)	Equities (Emerging)		8.6		8.8		7.7	
		Bonds		8.2		10.2		-5.4	

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Source: Iress, Morningstar

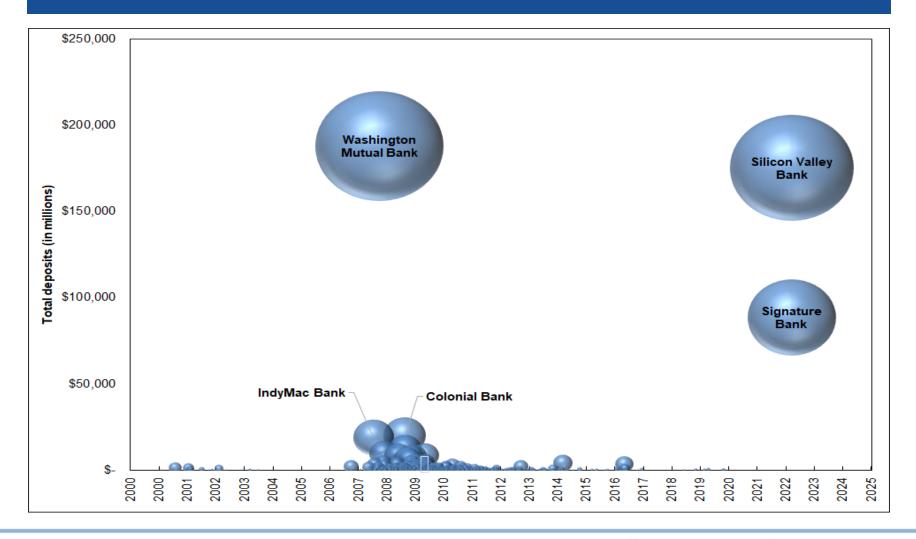
UNIT TRUSTS GLOBAL AHEAD OVER THE SHORT TERM, LOCAL THE CLEAR WINNER OVER THE LAST THREE YEARS

Average unit trust returns (in %) at 31 March 2023									
ASISA category				3 months	1 yea	r	3 years		
		General		2.3	1.3	2	20.9		
		Resources		-1.4	-6.1		36.7		
		Industrial		8.2	20.8	3	16.3		
	Equities	Financial		0.1	-7.9)	22.1		
		Property		-5.2	-5.0	5	16.2		
G		Large Cap		4.6	3.8	3	21.7		
۲LI		Mid/Small Cap		0.2	-4.0)	23.7		
South Africa	Interest-	Variable Term		2.6	4.0	5	10.8		
ort	bearing	Short Term		2.1	6.9)	5.9		
Š	bearing	Money Market		1.1	5.1		4.5		
	Multi Asset	Flexible		4.1	4.0	5	15.8		
		High Equity		4.2	5.0)	15.1		
		Medium Equity		4.0	5.0	5	12.9		
	ASSEL	Low Equity		3.6	6.0)	10.5		
		Income		2.3	6.8	3	7.4		
	Equities	General		10.9	10.7	·	12.0		
	Equites	Property		4.2	-8.2	2	4.4		
_	Interest-	Variable Term		7.6	10.4	ւ 📕	-3.6		
ba	bearing	Short Term		5.7	19.0	5	-0.4		
Global		Flexible		8.8	11.3	3	7.5		
	Multi	High Equity		9.1	11.	5	8.1		
	Asset	Medium Equity		7.1	10.2	2			
		Low Equity		6.8	15.2	2	3.4		

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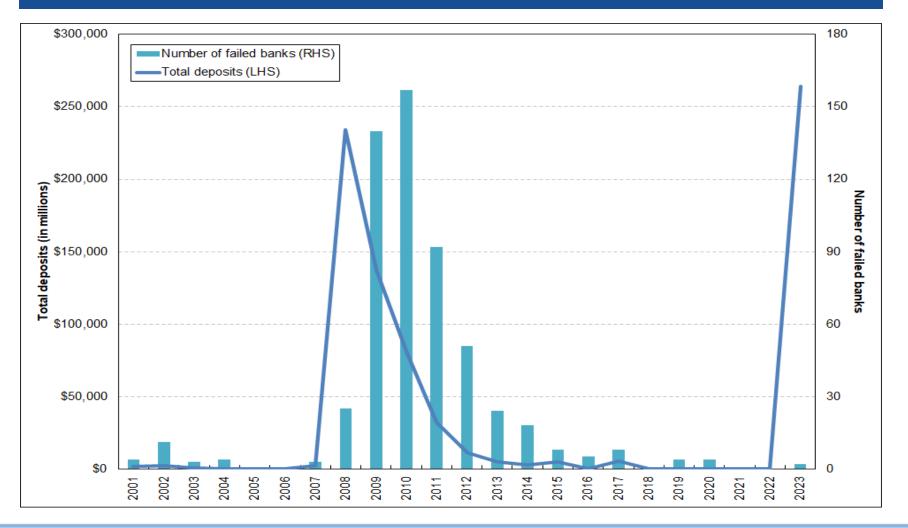
Source: Iress, Morningstar

A HISTORY OF US BANK FAILURES SVB AND SIGNATURE BANK THE LATEST CASUALTIES...



Source: FDIC

A HISTORY OF US BANK FAILURES ...BUT A RERUN OF THE GLOBAL FINANCIAL CRISIS NOT EXPECTED



Robson • Savage

Source: FDIC